

From: Noah Spitzer-Williams <noahsw@axon.com>
Sent: 10/31/2023 5:14:18 PM
To: Brian C. Gossard
Subject: Mea culpa on miscommunication about Early Access duration

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Hello Capt. Gossard,

Previously, I said we could offer Narrative Assistant for free until your next contract renewal. Unfortunately, I must walk back on this as we now have a better sense of costs, and these AI models are ***very*** expensive for us to operate. I really apologize for the miscommunication.

We're still on track to launch in early February and can keep 2024 free. But starting in 2025, we'll have to charge for continued use.

Please let me know if you have any questions! You've been a great partner and we're looking forward to making this product even better with your team.

Best,

Noah

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NOAH SPITZER-WILLIAMS
Sr. Principal Product Manager, AI

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